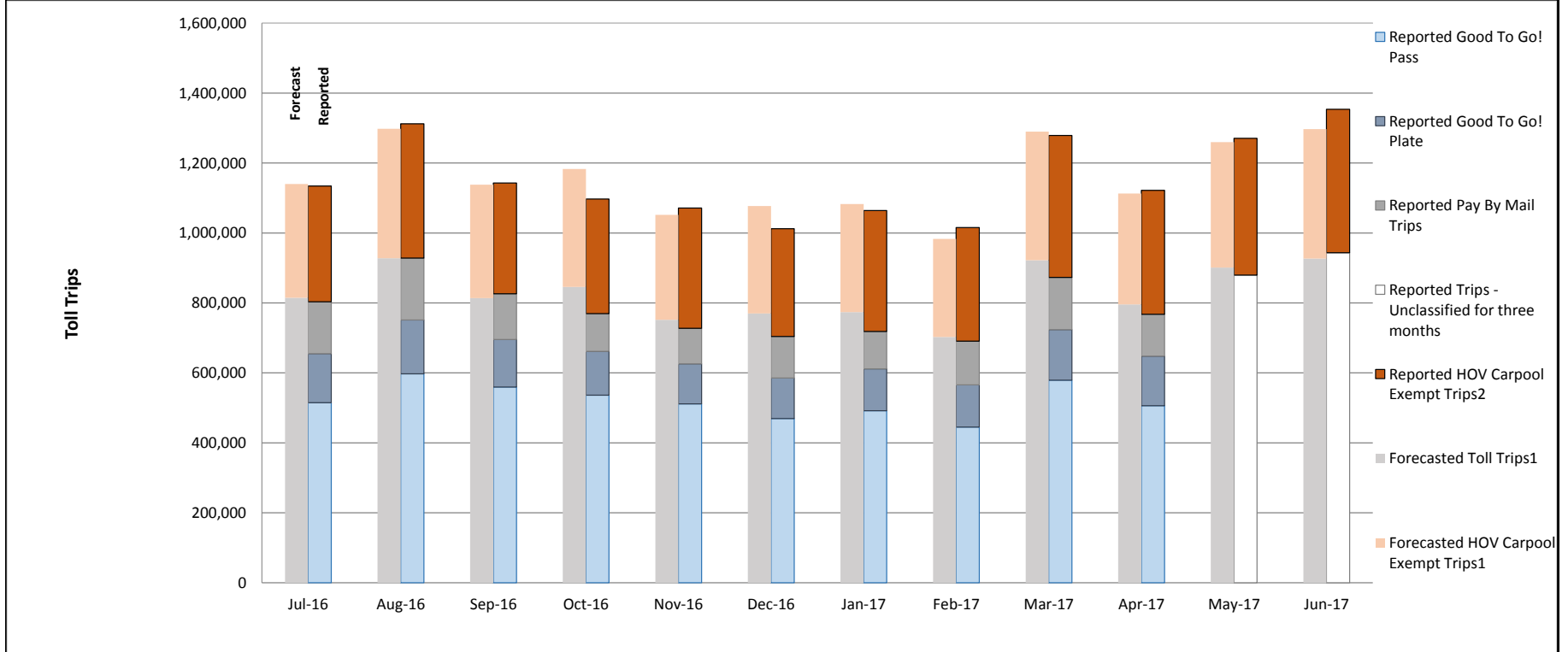


## I-405 Forecasted and Reported Toll and HOV Carpool Trips - Fiscal Year 2017 Updated 09/21/2017

|  | Jul-16    | Aug-16    | Sep-16    | Oct-16    | Nov-16    | Dec-16    | Jan-17    | Feb-17    | Mar-17    | Apr-17    | May-17    | Jun-17    | Fiscal Year To Date | Annual Total      |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------------------|-------------------|
| <b>Forecasted Toll Trips<sup>1</sup></b>               | 815,000   | 928,000   | 814,000   | 846,000   | 752,000   | 770,000   | 774,000   | 703,000   | 922,000   | 796,000   | 901,000   | 927,000   | <b>9,948,000</b>    | <b>9,948,000</b>  |
| <b>Reported Toll Trips<sup>2</sup></b>                 | 803,450   | 928,565   | 826,068   | 769,534   | 727,612   | 704,145   | 718,478   | 691,081   | 873,245   | 767,686   | 879,648   | 943,731   | <b>9,633,243</b>    | <b>9,633,243</b>  |
| <b>Variance From Forecast</b>                          | (11,550)  | 565       | 12,068    | (76,466)  | (24,388)  | (65,855)  | (55,522)  | (11,919)  | (48,755)  | (28,314)  | (21,352)  | 16,731    | <b>(314,757)</b>    | <b>(314,757)</b>  |
| <b>Variance - % Change</b>                             | (1.4%)    | 0.1%      | 1.5%      | (9.0%)    | (3.2%)    | (8.6%)    | (7.2%)    | (1.7%)    | (5.3%)    | (3.6%)    | (2.4%)    | 1.8%      | <b>(3.2%)</b>       | <b>(3.2%)</b>     |
| <b>Reported Good To Go! Pass<sup>3</sup></b>           | 64.1%     | 64.3%     | 67.8%     | 69.7%     | 70.3%     | 66.7%     | 68.5%     | 64.4%     | 66.3%     | 66.0%     | -         | -         | <b>66.7%</b>        | <b>66.7%</b>      |
| <b>Reported Good To Go! Plate<sup>3</sup></b>          | 17.5%     | 16.6%     | 16.4%     | 16.3%     | 15.7%     | 16.5%     | 16.7%     | 17.4%     | 16.6%     | 18.4%     | -         | -         | <b>16.8%</b>        | <b>16.8%</b>      |
| <b>Reported Pay By Mail<sup>3</sup></b>                | 18.5%     | 19.1%     | 15.8%     | 14.0%     | 14.0%     | 16.9%     | 14.9%     | 18.1%     | 17.1%     | 15.6%     | -         | -         | <b>16.5%</b>        | <b>16.5%</b>      |
| <b>Forecasted HOV Carpool Exempt Trips<sup>1</sup></b> | 325,000   | 370,000   | 324,000   | 337,000   | 300,000   | 307,000   | 309,000   | 280,000   | 368,000   | 317,000   | 359,000   | 370,000   | <b>3,966,000</b>    | <b>3,966,000</b>  |
| <b>Reported HOV Carpool Exempt Trips<sup>2</sup></b>   | 330,743   | 383,934   | 317,007   | 327,744   | 343,758   | 308,078   | 345,597   | 324,705   | 405,730   | 354,274   | 391,200   | 410,014   | <b>4,242,784</b>    | <b>4,242,784</b>  |
| <b>Variance From Forecast</b>                          | 5,743     | 13,934    | (6,993)   | (9,256)   | 43,758    | 1,078     | 36,597    | 44,705    | 37,730    | 37,274    | 32,200    | 40,014    | <b>276,784</b>      | <b>276,784</b>    |
| <b>Variance - % Change</b>                             | 1.8%      | 3.8%      | (2.2%)    | (2.7%)    | 14.6%     | 0.4%      | 11.8%     | 16.0%     | 10.3%     | 11.8%     | 9.0%      | 10.8%     | <b>7.0%</b>         | <b>7.0%</b>       |
| <b>Forecasted Toll and HOV Carpool Trips</b>           | 1,140,000 | 1,298,000 | 1,138,000 | 1,183,000 | 1,052,000 | 1,077,000 | 1,083,000 | 983,000   | 1,290,000 | 1,113,000 | 1,260,000 | 1,297,000 | <b>13,914,000</b>   | <b>13,914,000</b> |
| <b>Reported Toll and HOV Carpool Trips</b>             | 1,134,193 | 1,312,499 | 1,143,075 | 1,097,278 | 1,071,370 | 1,012,223 | 1,064,075 | 1,015,786 | 1,278,975 | 1,121,960 | 1,270,848 | 1,353,745 | <b>13,876,027</b>   | <b>13,876,027</b> |
| <b>Variance From Forecast</b>                          | (5,807)   | 14,499    | 5,075     | (85,722)  | 19,370    | (64,777)  | (18,925)  | 32,786    | (11,025)  | 8,960     | 10,848    | 56,745    | <b>(37,973)</b>     | <b>(37,973)</b>   |
| <b>Variance - % Change</b>                             | (0.5%)    | 1.1%      | 0.4%      | (7.2%)    | 1.8%      | (6.0%)    | (1.7%)    | 3.3%      | (0.9%)    | 0.8%      | 0.9%      | 4.4%      | <b>(0.3%)</b>       | <b>(0.3%)</b>     |

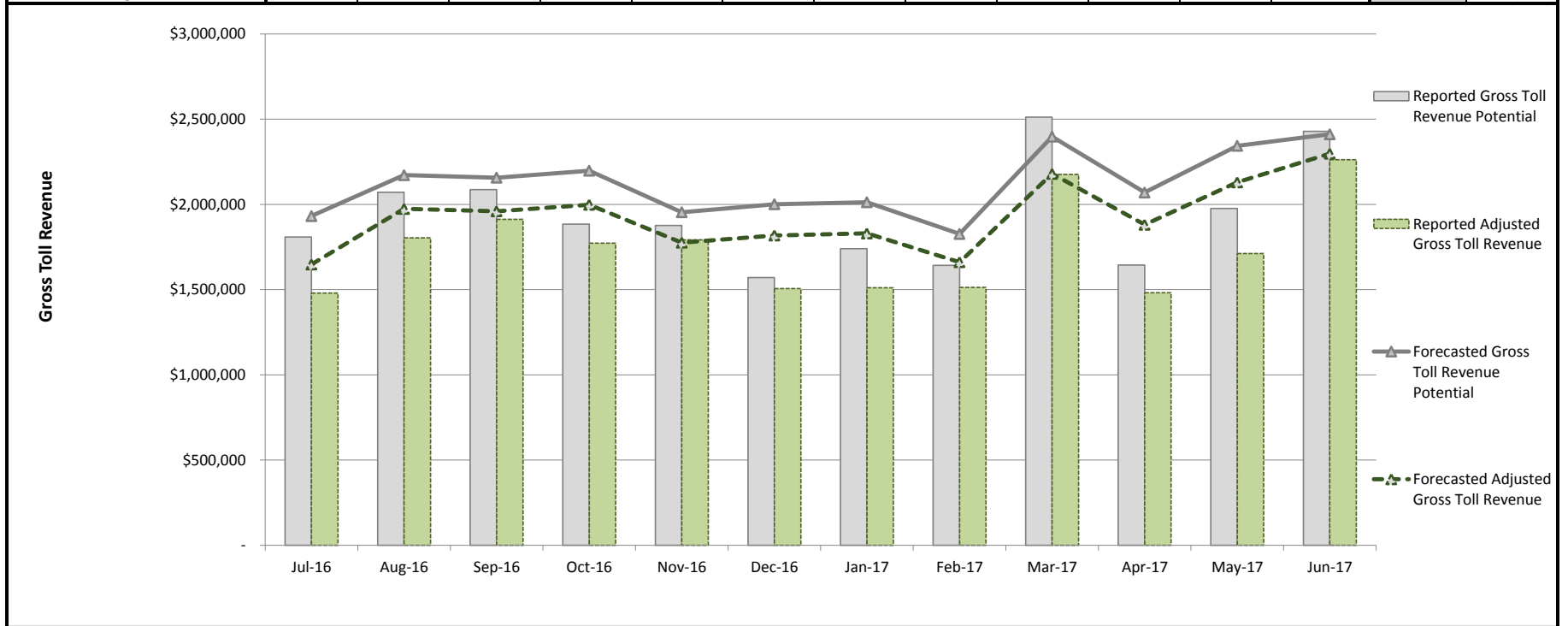


**Notes:**

- 1 Values based on the November 2016 Forecast.
- 2 Reported values are based on total monthly trips adjusted for non-revenue and duplicate trips. HOV carpool volumes include operations during toll hours only.
- 3 Trips by payment method are based on values extracted from the monthly Toll Business Report and are subject to change as transactions are resolved.

## I-405 Forecasted and Reported Gross Toll Revenue - Fiscal Year 2017 Updated 09/21/2017

| GROSS TOLL REVENUE                | Jul-16      | Aug-16      | Sep-16      | Oct-16      | Nov-16      | Dec-16      | Jan-17      | Feb-17      | Mar-17      | Apr-17      | May-17      | Jun-17      | Fiscal Year To Date | Annual Total  |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|---------------|
| Forecasted Potential <sup>1</sup> | \$1,932,000 | \$2,172,000 | \$2,157,000 | \$2,198,000 | \$1,954,000 | \$2,001,000 | \$2,013,000 | \$1,827,000 | \$2,398,000 | \$2,070,000 | \$2,344,000 | \$2,412,000 | \$25,478,000        | \$25,478,000  |
| Reported Potential <sup>2</sup>   | \$1,808,581 | \$2,071,116 | \$2,087,324 | \$1,884,526 | \$1,876,382 | \$1,570,456 | \$1,740,776 | \$1,642,137 | \$2,512,135 | \$1,644,204 | \$1,976,138 | \$2,428,893 | \$23,242,669        | \$23,242,669  |
| Variance From Forecast            | (\$123,419) | (\$100,884) | (\$69,676)  | (\$313,474) | (\$77,618)  | (\$430,544) | (\$272,224) | (\$184,863) | \$114,135   | (\$425,796) | (\$367,862) | \$16,893    | (\$2,235,331)       | (\$2,235,331) |
| Variance - % Change               | (6.4%)      | (4.6%)      | (3.2%)      | (14.3%)     | (4.0%)      | (21.5%)     | (13.5%)     | (10.1%)     | 4.8%        | (20.6%)     | (15.7%)     | 0.7%        | (8.8%)              | (8.8%)        |
| Forecasted Adjusted <sup>3</sup>  | \$1,648,000 | \$1,974,000 | \$1,960,000 | \$1,998,000 | \$1,776,000 | \$1,818,000 | \$1,830,000 | \$1,661,000 | \$2,180,000 | \$1,881,000 | \$2,130,000 | \$2,298,000 | \$23,154,000        | \$23,154,000  |
| Reported Adjusted <sup>4</sup>    | \$1,480,078 | \$1,803,715 | \$1,912,464 | \$1,772,896 | \$1,792,063 | \$1,506,142 | \$1,510,815 | \$1,513,095 | \$2,175,858 | \$1,482,137 | \$1,711,473 | \$2,262,296 | \$20,923,032        | \$20,923,032  |
| Variance From Forecast            | (\$167,922) | (\$170,285) | (\$47,536)  | (\$225,104) | \$16,063    | (\$311,858) | (\$319,185) | (\$147,905) | (\$4,142)   | (\$398,863) | (\$418,527) | (\$35,704)  | (\$2,230,968)       | (\$2,230,968) |
| Variance - % Change               | (10.2%)     | (8.6%)      | (2.4%)      | (11.3%)     | 0.9%        | (17.2%)     | (17.4%)     | (8.9%)      | (0.2%)      | (21.2%)     | (19.6%)     | (1.6%)      | (9.6%)              | (9.6%)        |



**Notes:**

- 1 Values based on the November 2016 Forecast.
- 2 Revenue potential values are calculated using the reported adjusted gross toll revenue with adjustments for Pay By Plate fees and Leakage as derived from the ICRS/VPS Report.
- 3 Values based on November 2016 Forecast. The forecasted adjusted gross toll revenue equals the gross toll revenue potential plus adjustments for Pay By Plate fees and less leakage.
- 4 Reported adjusted gross toll revenue corresponds to "Tolling revenue" values reported in WSDOT annual financial statements. Values may change to align with year-end reports.