



Washington State  
Tree Fruit Association

**Growing Crops, Growing  
Transportation Needs**

# WSTFA

Serves the growers, packers, and marketers of tree fruit in Washington state through:

- Education and training.
- Data and industry information.
- Government and public affairs.

*Enhance the value of all segments of the tree fruit industry.*

# This is the Place

- Ideal growing conditions.
- More than 60% of U.S. Apples produced in Washington State.
- Over 30% of our crop is exported overseas, where our quality is in high demand.
- Even in apple producing nations like China, which is number one at 9 times U.S. production.



# Organics

- 93% of US Organic apples are grown in WA
- 79% of US Organic pears are grown in WA
- 94% of US Organic cherries are grown in WA
- Tree Fruit is more than 60% of WA organic farmgate value and 23% of organic acreage
- Organic yields per acre are increasing as higher densities planted to organic, more acres being planted as well
- 11% of apple acreage is organic, about 7% of fresh sales

# Washington Production Trends

Year	Apples in 1,000 box carlots
2002	88,761
2003	79,932
2004	104,957
2005	101,029
2006	99,325
2007	98,725
2008	108,301
2009	102,711
2010	109,464
2011	108,748
2012	128,295
2013	115,169
2014	141,849
2015	115,326
2016	132,376

Year	Pears in 1,000 box carlots
2002	10,277
2003	11,851
2004	9,846
2005	11,277
2006	9,243
2007	11,837
2008	10,475
2009	12,603
2010	11,552
2011	14,090
2012	11,986
2013	13,252
2014	12,263
2015	10,780
2016	10,769

# Washington Production Trends Cnt.

Year	Cherries in 20lb boxes
2002	7,043,190
2003	10,408,355
2004	10,124,998
2005	11,124,782
2006	13,775,748
2007	13,726,221
2008	8,891,033
2009	17,544,654
2010	12,843,298
2011	16,692,926
2012	21,299,724
2013	13,426,391
2014	21,628,384
2015	18,584,215
2016	19,392,384

# Larger Production, Smaller Trees



Declining WA Apple Acreage:  
172,000 acres in 1993  
167,489 acres in 2011  
2.6% decline in acreage.



Growth of Apple Production  
in the same period:  
83,088,000 boxes in 1993  
128,294,000 boxes in 2012  
An increase of **54.4%**.

# Varietal Development

## Apple Varieties in 1999:

51% Red Delicious

17% Golden Delicious

10% Fuji

8% Gala

8% Granny Smith

6% Other Varieties

## 2015 Crop:

25% Red Delicious

21% Gala

15% Granny Smith

13% Fuji

7% Golden Delicious

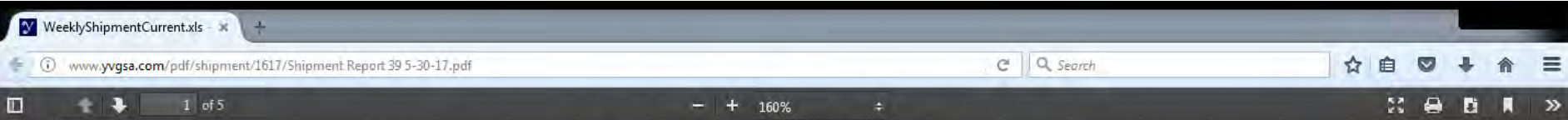
6% Honeycrisp

13% Other Varieties





# Year-Round Shipments



## Weekly Shipment Report

Shipments reported in 1,000 box cars.

Executive Summary #39

For the week of 05/22/2017 through 5/28/2017

Apple Shipments	Weekly Shipments								
	Yakima			Wenatchee			State		
	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15
Red Delicious	588	472	548	272	146	204	860	618	752
Golden Delicious	88	130	164	75	79	95	163	209	259
Granny Smith	170	187	138	46	103	82	216	290	220
Fuji	195	151	168	84	85	60	279	236	228
Gala	481	303	343	135	84	128	616	387	471
Braeburn	12	1	23	2	0	10	14	1	33
Jonagold	5	0	17	0	0	1	5	0	18
Cameo	4	3	4	5	2	5	9	5	9
Cripps Pink	108	116	58	34	37	21	142	153	79
Honeycrisp	103	78	29	14	18	7	117	96	36
Others	53	41	29	52	23	42	105	64	71
<b>Total This Week</b>	<b>1,807</b>	<b>1,482</b>	<b>1,521</b>	<b>719</b>	<b>577</b>	<b>655</b>	<b>2,526</b>	<b>2,059</b>	<b>2,176</b>
<b>Previous Week</b>	<b>1,821</b>	<b>1,618</b>	<b>1,941</b>	<b>781</b>	<b>603</b>	<b>796</b>	<b>2,602</b>	<b>2,221</b>	<b>2,737</b>
<b>Domestic This Week</b>	<b>1,189</b>	<b>994</b>	<b>882</b>	<b>424</b>	<b>418</b>	<b>378</b>	<b>1,613</b>	<b>1,412</b>	<b>1,260</b>
<b>Exports This Week</b>	<b>618</b>	<b>488</b>	<b>639</b>	<b>295</b>	<b>159</b>	<b>277</b>	<b>913</b>	<b>647</b>	<b>916</b>
Canada Alone	84	82	101	27	29	26	111	111	127
Mexico Alone	301	218	301	104	45	145	405	263	446

### Pear Shipments

Bartlett	0	2	0	0	0	0	0	2	0
D'Anjou	13	9	11	81	87	73	94	96	84
Bosc	5	3	1	5	6	3	10	9	4
Other Pears	0	0	0	0	0	0	0	0	0
<b>Total This Week</b>	<b>18</b>	<b>14</b>	<b>12</b>	<b>86</b>	<b>93</b>	<b>76</b>	<b>104</b>	<b>107</b>	<b>88</b>
<b>Previous Week</b>	<b>15</b>	<b>19</b>	<b>16</b>	<b>95</b>	<b>89</b>	<b>117</b>	<b>110</b>	<b>108</b>	<b>133</b>

# Year-Round Risks



Photo: Washington State Patrol

# NCW Challenges

- Fruit must move from storage to packing and then to market in all weather, year-round, on rural roads.
- The Wenatchee Valley has only single-lane each direction access to I-90 over Blewett Pass or through Quincy.
- New varieties mean more movement of product within the production area prior to packing.
- Growing crop sizes will mean more trucks on the roads in this region.



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**Jon DeVaney, President**

**[jon@wstfa.org](mailto:jon@wstfa.org)**

**105 S. 18<sup>th</sup> Street, Suite 116**

**Yakima, WA 98901**

**509-452-8555**