

“Washington State Transportation Commission

Port of Walla Walla Overview”

June 19, 2013

www.portwallawalla.com

Port of Walla Walla

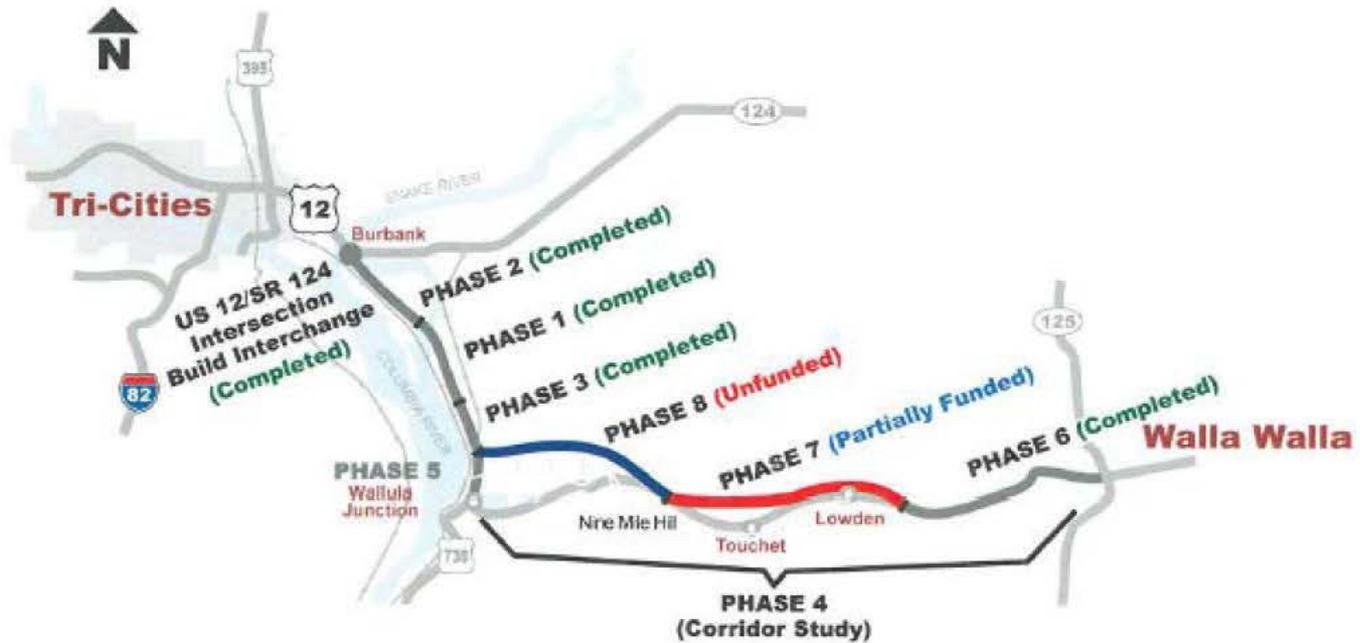
U.S. Highway 12 Coalition



Four Laning U.S. Highway 12

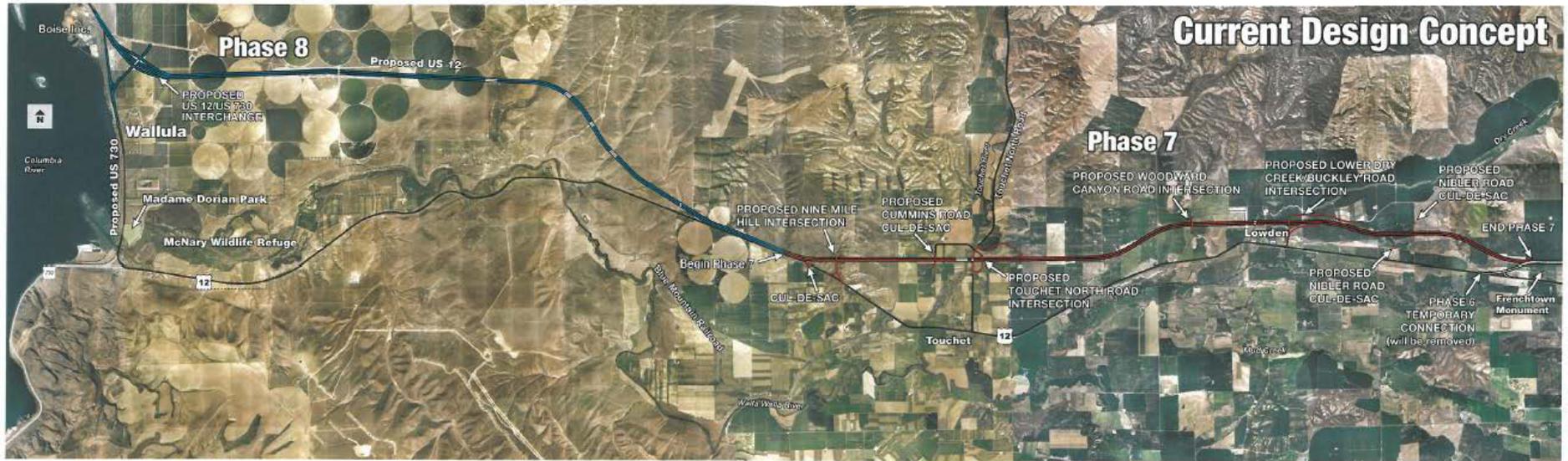
12 **Four-laning US Highway 12**
Highlighting Phases 7 and 8

May 2013



Four Laning U.S. Highway 12

US 12 – Wallula to Frenchtown Vicinity – Add Lanes Four-laning US Highway 12 (Phases 7 and 8)



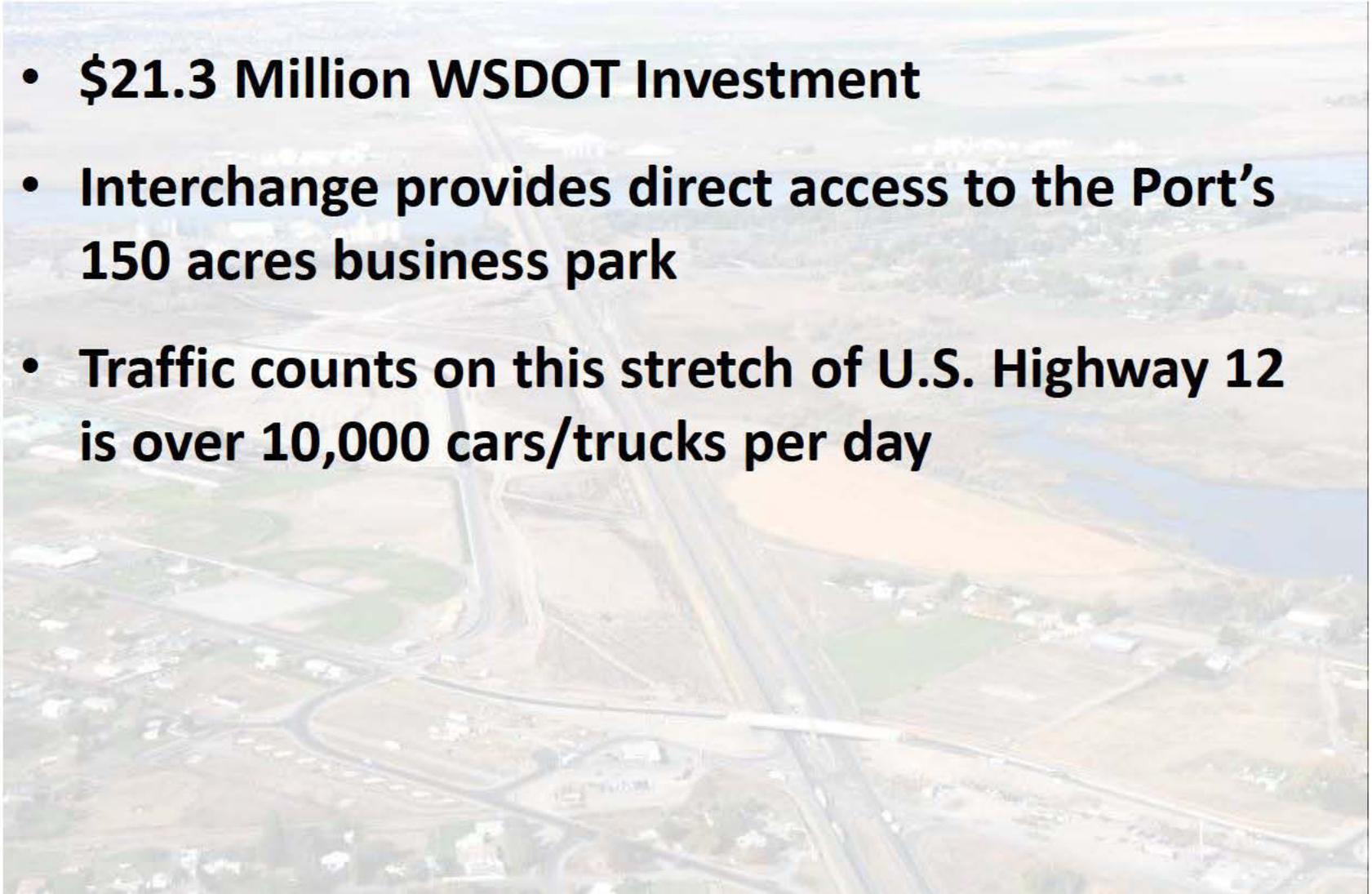
Burbank Interchange Project

Dedicated June 6, 2012



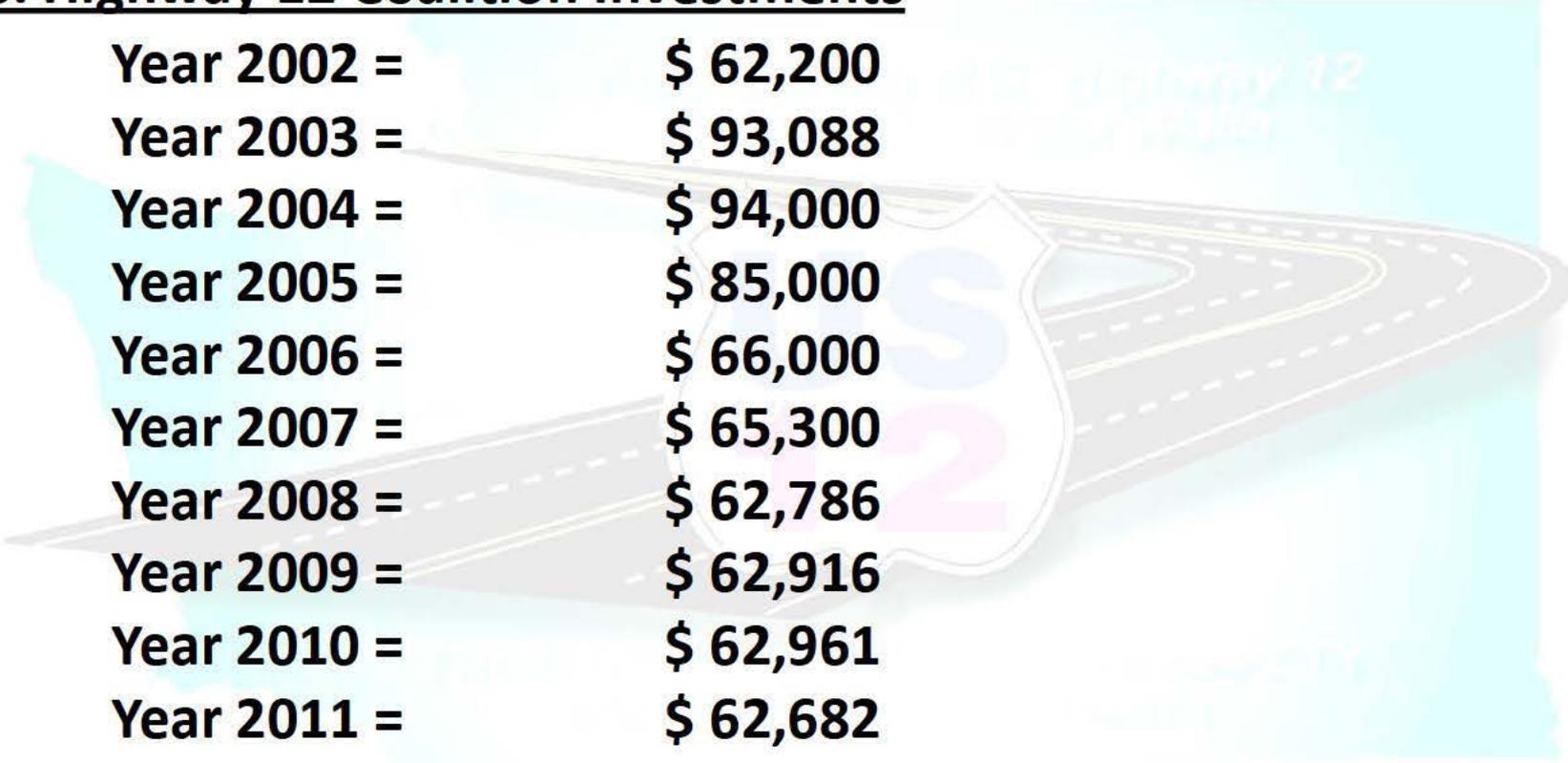
Burbank Interchange Project

- **\$21.3 Million WSDOT Investment**
- **Interchange provides direct access to the Port's 150 acres business park**
- **Traffic counts on this stretch of U.S. Highway 12 is over 10,000 cars/trucks per day**



Four Laning U.S. Highway 12

U.S. Highway 12 Coalition Investments



Year 2002 =	\$ 62,200
Year 2003 =	\$ 93,088
Year 2004 =	\$ 94,000
Year 2005 =	\$ 85,000
Year 2006 =	\$ 66,000
Year 2007 =	\$ 65,300
Year 2008 =	\$ 62,786
Year 2009 =	\$ 62,916
Year 2010 =	\$ 62,961
Year 2011 =	\$ 62,682
Year 2012 =	\$ 35,865
Total	\$752,798

* Does not include marketing expenses or Coalition member travel expenses.

Four Laning U.S. Highway 12

RETURN ON INVESTMENT

Actual Appropriation

2002 Retained WSDOT Phase I Funding	\$ 10.1	Million
2003 Federal Appropriation	\$ 4.4	Million
2003 WSDOT Revenue Package	\$ 35.5	Million
2004 Federal Appropriation	\$ 4.0	Million
2005 Federal Appropriation	\$ 2.3	Million
2005 WSDOT Revenue Package	\$ 60.2	Million
2005 Federal TEA-21	\$ 5.9	Million
2009 Federal Appropriation	\$ 2.7	Million
2010 Federal Appropriation	\$ 0.4	Million
2010 State Transportation Budget	\$ 2.0	Million
Total	\$127.4	Million

FOR EVERY \$1 INVESTED BY THE U.S. HIGHWAY 12 COALITION THERE HAS BEEN A RETURN OF \$169.



Railex Project (2006)

Walla Walla County, Washington

“Streamlining Produce Distribution”







RAILEX SHIPPING VOLUMES

**2 - 55 railcar unit trains = 400+ trucks per week
loading produce into Wallula, WA warehouse**





RAILEX SHIPPING VOLUMES

Each 55 railcar unit train equals approximately 8 to 10 million pounds of produce shipped to East Coast.





RAILEX SHIPPING VOLUMES

110 railcars per week x 52 weeks equals approximately 832 million pounds of produce per year shipped to the East Coast.





The Railex's Wallula business model adds additional value and markets to the Pacific Northwest Agriculture industry. Since the inception of Railex business model in 2006, there has been the following positive impacts:

- There has been over 800 Railex's unit train starts and over 34,000 rail cars of U.S. produce have been transported via rail;**
- Approximately 16-20 million pounds of Pacific Northwest agriculture products are shipped weekly out of the Wallula, WA facility via rail, that's over 832 million pounds annually, and over the last 6 years 5 billion pounds;**
- Over 100,000 long-haul trucks and over 330 million long-haul truck freight miles have been avoided on the U.S. Highway system;**



- **Over 50 million gallons of fuel savings equating to approximately \$175 million dollars has occurred from switching from the traditional long-haul trucking model to the Railex transportation model; and**
- **Over 1 million less metric tons of carbon dioxide and other emission have not been released into the atmosphere from switching from the traditional long-haul trucking model to the Railex transportation model.**
- **Railex is recognized by the U.S. Environmental Protection Agency as a SmartWay Transport Partner.**



JACKSONVILLE Business Journal Morning Edition

News Made Easy Get today's news delivered to you.

Sign Up Now »

Apr 18, 2013, 6:39am EDT

NY firm wants incentives to build Jacksonville facility, create 300 jobs



Ashley Gurbal Kritzer
Reporter-
Jacksonville Business Journal
Email | LinkedIn | Twitter | Google+

Railex USA is seeking more than \$8 million in city and state incentives to build a facility in Jacksonville that would create 310 full-time jobs.

The legislation was filed with the city Wednesday.

The New York-based distribution company is proposing to acquire an 18-acre parcel of "undeveloped rail spur property" along Philips Highway and build a 252,000 square foot refrigerated warehouse distribution facility, along with 21,000 linear feet of spur rail and support yard to handle the loading and unloading of trains.

The company's total investment would be \$45.7 million, according to a draft development agreement prepared by the city.



Enlarge

Railex USA is seeking more than \$8 million in city and state incentives to build a facility in Jacksonville that would create 310 full-time jobs.

2012 Railex 500K SQFT Wine Distribution Warehouse



2012 Railex 500K SQFT Wine Distribution Warehouse

Chateau Ste Michelle



RAILEX WINE SERVICES DISTRIBUTION CENTER
500,000 S.F. TEMPERATURE CONTROLLED
WALLULA, WASHINGTON

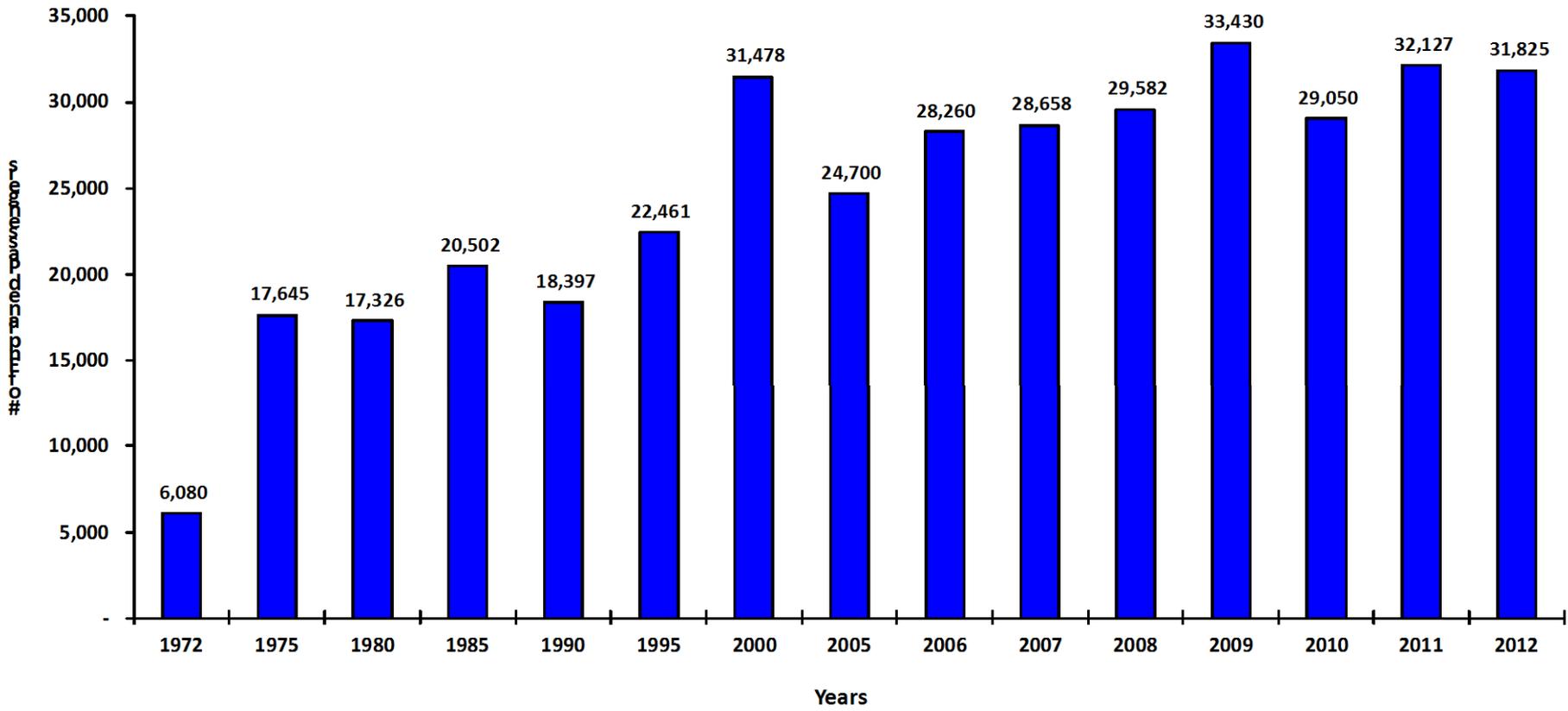


Horizon Air – Q400 Planes
78 Passenger Plane
Service started October 27, 2008



WALLA WALLA REGIONAL AIRPORT ENPLANED PASSENGERS 1972-2012

1972	1975	1980	1985	1990	1995	2000	2005	2006	2007	2008	2009	2010	2011	2012
6,080	17,645	17,326	20,502	18,397	22,461	31,478	24,700	28,260	28,658	29,582	33,430	29,050	32,127	31,825
% r	190.2%	-1.8%	18.3%	-10.3%	22.1%	40.1%	-21.5%	14.4%	1.4%	3.2%	13.0%	-13.1%	10.6%	-0.9%



WALLA WALLA REGIONAL AIRPORT
Commercial Air Load Factor Report

Year 2013: Outbound (Walla Walla to Seattle)

<u>Flight #</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	2013 YTD	2012 YTD	2012 Year End	2011 Year End	2010 Year End
#2087 6:45 AM	64.88%	67.69%	69.87%	68.74%	71.49%								68.53%	72.71%	75.17%	72.91%	66.95%
#2079 2:25 PM	57.53%	59.27%	68.47%	63.58%	68.02%								63.37%	55.78%	60.65%	57.37%	54.22%
Average	61.21%	63.48%	69.17%	66.16%	69.76%	0.00%	65.95%	64.25%	67.91%	65.14%	60.59%						

Year 2013: Inbound (Seattle to Walla Walla)

<u>Flight #</u>	<u>Jan</u>	<u>Feb</u>	<u>Mar</u>	<u>Apr</u>	<u>May</u>	<u>June</u>	<u>July</u>	<u>Aug</u>	<u>Sept</u>	<u>Oct</u>	<u>Nov</u>	<u>Dec</u>	2013 YTD	2012 YTD	2012 Year End	2011 Year End	2010 Year End
#2096 1:55 PM	63.00%	60.30%	69.18%	79.30%	69.38%								68.23%	69.60%	70.66%	67.24%	64.11%
#2086 8:46 PM	66.96%	65.89%	69.52%	62.64%	68.92%								66.79%	61.83%	65.52%	63.26%	56.00%
Average	64.98%	63.10%	69.35%	70.97%	69.15%	0.00%	67.51%	65.72%	68.09%	65.25%	60.06%						

66.73%	64.98%	68.00%	65.20%	60.32%
--------	--------	--------	--------	--------

COMBINED "OUT/IN" AVERAGES

- ❖ YTD thru May 2013 Enplanements are up 1.7% from 2012
- ❖ YTD thru May 2013 Deplanements are up 3.4% from 2012

Walla Walla Regional Airport 2013 Ramp Rehabilitation Project

\$2.2 Million Capital Project Investment



Port of Walla Walla Grain Car Program

Background Information

- Purchased 18 grain railcars in June 1999
- 18 grain railcars were placed into service April 2000

Investment

- | | |
|---------------------------|------------------|
| ● Port Capital Investment | \$250,000 |
| ● Port – Oil Rebate Grant | <u>\$200,000</u> |
| TOTAL | \$450,000 |
- Net Annual Income approximately \$22,000 per year
 - Port Railcar fees = \$0.38 per hour and \$0.063 per mile

Return on Investment

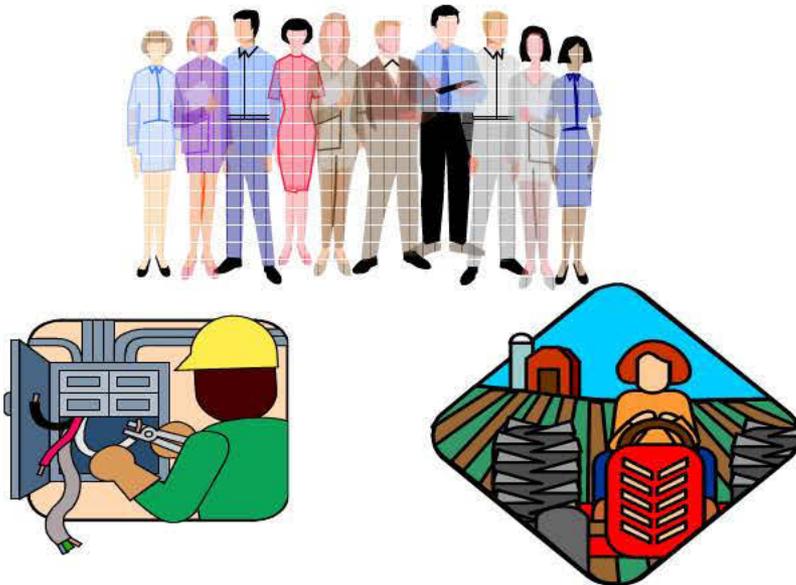
Port of Walla Walla Impact

Port Assisted Companies

- Agripac
- Artifex Wine Company
- Blue Mountain Railroad
- Boise Paper Solution
- Broetje Orchards
- Cargill Louis Dreyfus, Inc.
- Cliffstar Corporation
- Coca-Cola (Swire)
- Cograin
- Columbia Basin Steel
- F.B.A.C.
- Frontier Transportation
- Frontier Rail
- Grab On Products
- Key Technology, Inc.
- Nelson Irrigation
- Northwest Collision
- Northwest Grain Growers
- Northwest Library Bindery
- Odom Corporation
- Precept Wine Brands
- Railex
- Regence NW Health
- RBS Interactive
- Service Transport
- Simplot Feeders Ltd.
- Sykes Enterprises
- Tate Transportation
- Tyson Foods (IBP)
- Walla Walla Foundry
- Walter E. Nelson Company
- Western Feed Supplements
- Westway Trading Corp.

Port of Walla Walla Impact

Port assisted businesses employ 5,602 citizens which resulted in a payroll exceeding \$179 million which accounts for approximately 24.4% of the total wages in Walla Walla County.



5,602 citizens

=



\$179 million payroll

Port of Walla Walla Impact

Port assisted companies pay over \$4.9 million in property taxes. This represented 10.0% of all property taxes collected in Walla Walla County. Below is a sample of some of the largest taxpayers assisted by the Port.

<i>Boise White Paper</i>	<i>\$ 2,522,689</i>
<i>Broetje Orchards</i>	<i>\$ 418,600</i>
<i>Tyson Fresh Meats</i>	<i>\$ 370,468</i>
<i>Railex</i>	<i>\$ 269,413</i>
<i>Boise Packaging & Newsprint</i>	<i>\$ 260,209</i>
<i>Northwest Grain Growers</i>	<i>\$ 206,466</i>
<i>Simplot Feeders</i>	<i>\$ 179,589</i>

Six out of the top ten largest taxpayers in Walla Walla County are Port assisted businesses.

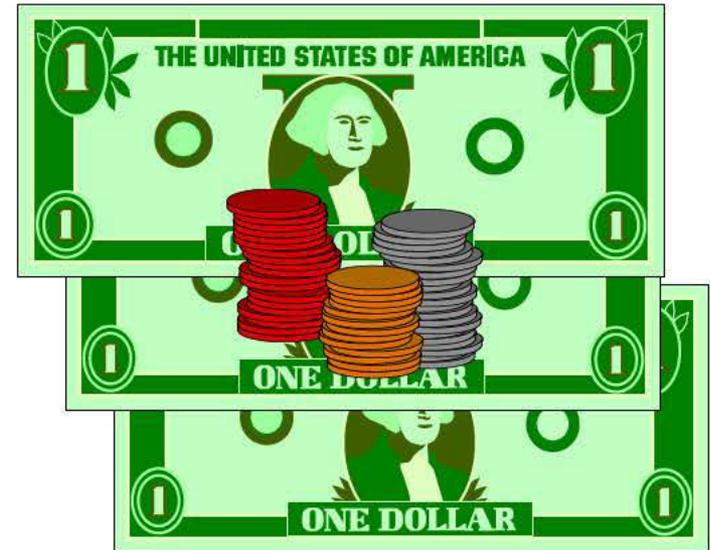
Port of Walla Walla Impact

Every one dollar the Port receives in taxpayer support, businesses assisted by the Port pay more than \$3.32 in property taxes.



\$1.00

=



\$3.32

Questions